

# Hugh D. Hyatt

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## Professional Biography

Hugh Hyatt is a **Senior Software Engineer** with experience across all aspects of software development in a wide range of environments and for a broad spectrum of clients. His strengths include analysis, problem-solving and innovation. Most recently, Hugh has been a self-employed software consultant.

What distinguishes Hugh from other technical professionals is his unique combination of business savvy, exceptional interpersonal skills and technical excellence. He consistently offers innovative solutions that are well integrated with business goals and has a high tolerance for uncertainty and ambiguity. Hugh has proven leadership abilities, is comfortable conducting meetings or giving presentations, and has a history of mentoring and inspiring staff.

Previously, Hugh worked as a software engineer at a number of small companies and start-ups: 4R Systems (producing profit-optimizing inventory management software); Devon IT (developing Linux-based thin clients); Liberate Technologies (developing cable set-top boxes for digital television); Platinum Technologies (developing infrastructure software); and McKesson Information Systems (producing decision support software utilizing very large episode-oriented multi-dimensional databases). He got started in software engineering working for Unisys Corporation.

Hugh's technical expertise includes development in Linux, Unix, Windows, mainframe and embedded systems environments; SQL Server, Oracle and OpenEdge databases; C, C++, VB, Assembler, COBOL and ALGOL programming languages; and Perl, Python and Unix/Linux shell scripting languages.

Representative accomplishments include:

- Developed software that enabled \$55 million in network processor and related software revenue, while helping Unisys avoid losing significant market share.
- Helped a hospital to grow revenues in the face of increased networking demands by producing network software that remained in use over 15 years, enabling them to avoid significant expenditures on vendor-supplied networking software for a long time.
- Killed a development project that would have wasted hundreds of thousands of dollars, so the company could spend the money on more profitable R & D projects.
- Helped Unisys remain a viable mainframe manufacturer by developing peer networking software that facilitated the sale of millions of dollars worth of mainframes. The company retained significant revenue and profits, and maintained tens of thousands of jobs that would otherwise have been lost.
- Produced software that reduced production scheduler time by 75%, analyst time by 35-40%, premium freight charges by \$100,000, and prevented significant inventory obsolescence at a Ford assembly plant.
- Produced software that allowed Brickman to remain profitable and facilitated their growth to one of the largest U.S. landscaping and snow-plowing companies, with over \$1 billion in revenue and hundreds of branch offices.
- Wrote an RFP that provided demonstrable savings of \$72,000 per year with zero investment on telecommunications bills that had been running \$800,000 per year.

Hugh is an accomplished software engineer. Throughout his career, he has thrived on challenges and consistently succeeded on difficult projects. He is a team player who never loses sight of the organization's overall goals or of how his team's efforts contribute to meeting these goals.

Hugh earned his B.A. in History at the University of Delaware. He has served on the Boards – often as an officer – of various non-profit organizations, including the Delaware Valley chapter of the Independent Computer Consultants Association; the Bryn Athyn Fire Company (where, as Treasurer, he raised 1.1 million for construction of a new fire house); Loving Arms Mission (founding member of this orphanage in Kathmandu, Nepal); Eastern PA General Service Assembly; Bryn Athyn Church; and General Church of the New Jerusalem. When not working or volunteering, Hugh relaxes as an award-winning amateur photographer, jazz musician and film buff.